



# Company Profile

## The gateway to your digital presence

### Key Assets

- 560 K CUSTOMERS
- 650 K HOSTING
- 1.8 MLN DOMAINS
- 1.6 MLN EMAIL

### Brands & Ranking

- #2 ITALY**  
register.it, etinet
- #4 UK**  
names.co.uk, poundhost
- #2 IRELAND**  
register365
- #1 PORTUGAL**  
amen
- TOP 5 FRANCE**  
amen
- TOP 9 SPAIN**  
nominalia

### Platform & Support

- WORLD CLASS OWNED & LOCAL CUSTOMER CARE (30% OF WORKFORCE)
- DATA CENTER (UK) 50.000 MQ 99,9% UPT IME SLA
- 7 PETABYTES INFRASTRUCTURE DATA STORAGE

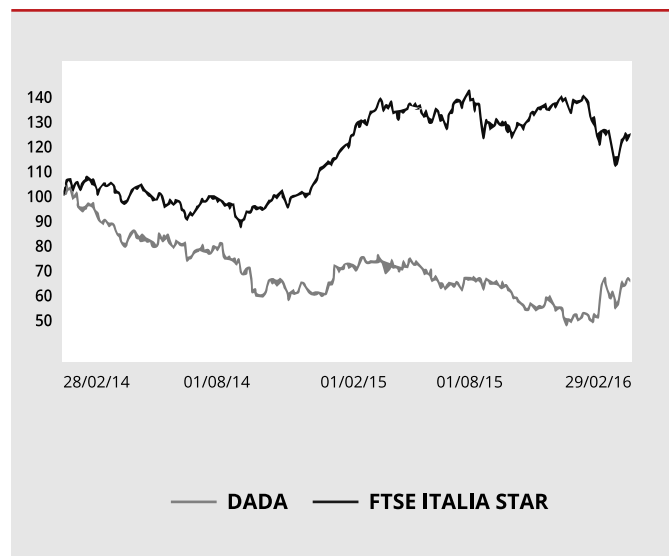
## Financial Data

€m	Annual Results		Var %	9 Months Results	
	31/12/15	31/12/14		30/09/15	30/09/14
Revenues	62.17	59.50	4.48%	46.46	44.49
Ebitda	10.47	9.16	14.23%	8.46	7.03
Ebitda margin	16.84%	15.40%	n.a.	18.13%	15.80%
Ebit	3.16	1.50	111.22%	3.04	1.28
Ebit Margin	5.09%	2.52%	n.a.	6.51%	2.89%
Ebt	2.88	-1.18	n.a.	3.34	-0.71
Ebt margin	4.63%	-1.99%	n.a.	7.16%	-1.59%
Net Result	1.33	-2.19	n.a.	2.28	-1.38
E-Margin	2.14%	-3.68%	n.a.	4.88%	-3.11%

	Annual Results		Var %	9 Months Results	
	31/12/15	30/12/14		30/09/15	30/09/14
NPF (Cash)	27.90	33.57	-16.90%	28.40	32.90
Shareholders' equity	59.34	50.15	18.32%	58.99	51.08
Net capital employed	87.24	83.72	4.20%	87.39	83.98

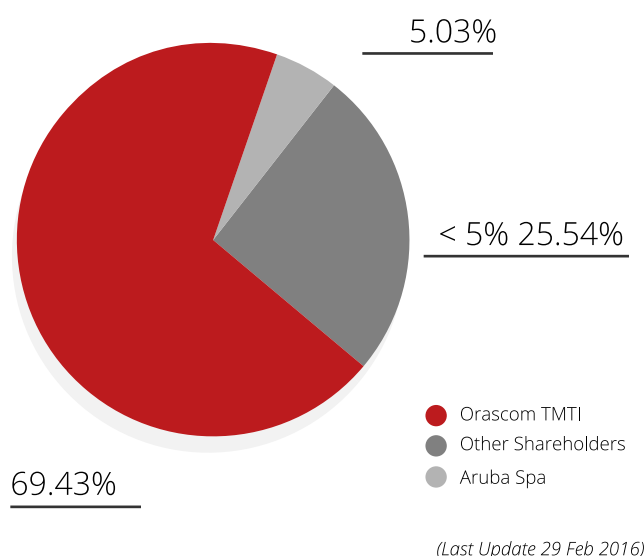
## Dada Share Analysis



DADA STOCK	
MARKET	STAR SEGMENT – MTA
PRICE	€ 2.62
NOSH	€ 1.7 MLN
MKT CAP	€ 43.8 MLN
PERFORMANCE YTD	+25.0%
RELATIVE PERF vs STAR INDEX YTD	+34.0%
AVERAGE DAILY VOLUMES YTD	44,447
ISIN	IT0001455473
BLOOMBERG: DA:IM	
REUTERS DA:MI	

(Last Update 29 Feb 2016)

## Shareholders



(Last Update 29 Feb 2016)

## Coverage

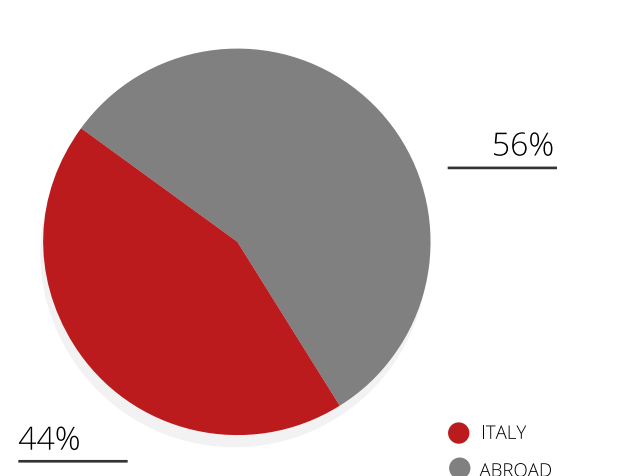
Analyst's Coverage:	
Banca IMI	
Rating:	Buy
Target Price	Euro 4.4 per share

(Last Update Feb 2016)

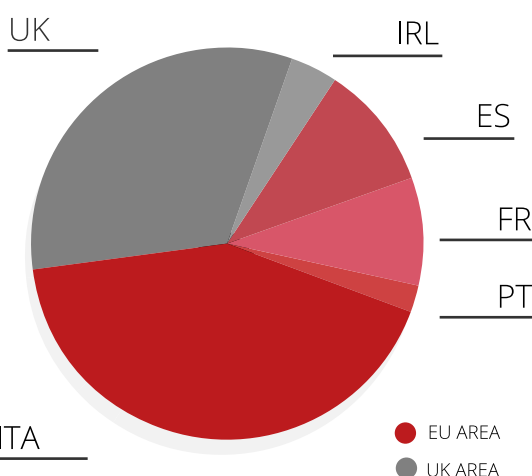
## Next Events

April 28/29, 2016	Shareholders' meeting
May 12, 2016	1Q 2016 Results
July 28, 2016	1H 2016 Results
November 10, 2016	9M 2016 Results

## Revenues Breakdown



FY 2015 Revenues = € 62.2 mln (100%)



Over 75% Turnover • UK+ • ITA