

# CONSOLIDATED QUARTERLY REPORT OF THE DADA GROUP AS AT SEPTEMBER 30, 2006

(Prepared in accordance with IAS/IFRS international accounting standards)

Registered Office: Viale Giovine Italia, 17 - Florence Share capital Euro 2,714,569.86 fully paid-in Florence Company Registry Office No. Fl017- 68727 - REA 467460 Fiscal code/VAT No. 04628270482



# **CONTENTS**

GROUP ORGANISATION STRUCTURE	5
	6
PRINCIPAL ECONOMIC AND FINANCIAL RESULTS	
DIRECTORS' REPORT ON OPERATIONS:	
Introduction	8
Information on operations	10
Segment information	19
QUARTERLY REPORT OF THE DADA GROUP:	
IAS balance sheet	29
IAS income statement Reclassified Balance Sheet	31 32
Reclassified income statement	33
Reclassified quarterly income statement	34
Cash flow statement	35
Statement of changes in Shareholders' Equity	36



# **CORPORATE BOARDS**

The corporate boards were appointed by the Shareholders' Meeting on April 21, 2006 for the three-year period 2006-2008.

# **BOARD OF DIRECTORS**

Paolo Barberis	Chairman 1
Angelo Falchetti	Managing Director
Salvatore Amato	Director <sup>2,3,4</sup>
Marco Argenti	Director
Lorenzo Lepri Pollitzer	Director
Raffaello Napoleone	Director <sup>2.3</sup>
Barbara Poggiali	Director <sup>4</sup>
Alberto Ronzoni	Director
Giorgio Valerio	Director
Pietro Varvello	Director
Danilo Vivarelli	Director <sup>2,3,4</sup>

- 1 Chairman with executive powers
   2 Independent director in accordance with the self-governance code for Listed Companies.
- 3 member of the Internal Control Committee
- 4 member of the Remuneration Committee.

# **BOARD OF STATUTORY AUDITORS**

Pier Angelo Dei Chairman Board of Statutory

**Auditors** 

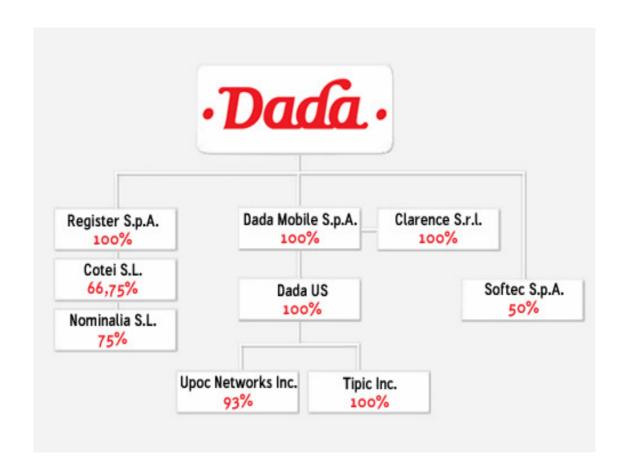
Piero Alonzo Statutory Auditor Massimo Cremona Statutory Auditor Claudio Pastori Alternate Auditor Francesca Pirrelli Alternate Auditor

### INDEPENDENT AUDIT FIRM

Reconta Ernst & Young S.p.A.



# STRUCTURE OF THE DADA GROUP





# RESULTS OF THE DADA GROUP IN ACCORDANCE WITH IAS/IFRS ACCOUNTING STANDARDS

# **Consolidated Results (3 months)**

(millions of Euro)	30/09/2006	30/09/2005
Danagara	24.4	47.4
Revenues	31.4	16.4
Ebitda	3.9	3.1
Amortisation & depreciation	-1.1	-0.8
Ebit	2.6	2.3
Net Group result	4.6	1.9

# **Consolidated Results (9 months)**

(millions of Euro)	30/09/2006	30/09/2005
Revenues	80.1	46.4
Ebitda	11.1	9.4
Amortisation & depreciation	-2.7	2.3
Ebit	7.6	6.9
Group net profit	9.2	5.4



# RESULTS OF THE DADA GROUP IN ACCORDANCE WITH IAS/IFRS ACCOUNTING STANDARDS

# **Consolidated Balance Sheet**

(millions of Euro)	30/09/2006	30/06/2006	31/12/2005
Net working capital	8.6	5.4	0.7
Net Capital employed	38.6	23.8	18.1
Shareholders' Equity	50.8	46.2	40.2
Short-term net financial position	12.6	23.1	23.0
Total net financial position	12.2	22.4	22.1
Number of employees:	345	290	251



### INTRODUCTION

The consolidated quarterly report at September 30, 2006 was prepared in accordance with the provisions of International Accounting Standard No. 34 "Interim Reporting" (IAS 34) and, in relation to the accounting principles, in accordance with IAS/IFRS issued by the IASB and standardised by the European Union as per article 81 of the Issuers' Regulations No. 11971, issued by Consob on May 14, 1999, and subsequent amendments. For comparative purposes, the figures for the previous periods were also prepared in accordance with IAS/IFRS.

It is also noted that the present quarterly report was prepared taking into consideration the current accounting standards at the date of their preparation. It is possible that new versions or interpretations of the IFRS will be issued before the publication of the financial statements for 2006. If this occurs, it is therefore possible that there will be an effect on the data presented in the IFRS half-year report and in the reconciliation schedules prepared in accordance with IFRS 1.

# Consolidation principles

The present quarterly report includes the quarterly results of the Parent Company Dada S.p.A. and of the companies it controls as at September 30, 2006. Based on the accounting standards applied, the control of a company is defined as when the company has the power to determine the financial and operating policies of a company so as to benefit from its activities.

The results of subsidiaries acquired or sold during the year are included in the consolidated income statement from the date of acquisition until the date of sale.

Where necessary, adjustments are made to the financial statements of subsidiaries in order to apply uniform Group accounting policies.

All of the significant operations undertaken between the companies of the Group and the relative balances are eliminated in the consolidation.

The minority share interests in the subsidiaries consolidated are recorded separately in shareholders' equity. This minority interest is determined based on the percentage held in the fair value of the assets and liabilities recorded at the original acquisition date (see below) and in the changes in shareholders' equity after this date. After the initial recording, the losses attributable to the minority shareholders exceeding the shareholders' equity pertaining to them are allocated to the Group shareholders' equity, except where the minority shareholders have a binding obligation and are capable of making further investments to cover the losses.

The consolidation scope of the DADA Group changed as follows:

At September 30, 2005, the company Ad Maiora was included in the consolidation, and subsequently sold in October 2005.

At June 30, 2006, the company Planet Com was included in the consolidation and sold at the beginning of July 2006. This investment was therefore fully consolidated in the income statement for the first six months of the year. The disposal of the company generated a gain of Euro 2,246 thousand.

At September 30 2006, the acquisitions made in the third quarter are included. In particular, the acquisition of Nominalia SL at the beginning of August is fully consolidated in the balance sheet and for the two-month period August -September in the income statement.

The investment in the company Upoc Networks Inc acquired at the end of August is fully consolidated in the balance sheet and in the income statement for the month of September.



### The consolidation scope for the period is shown below:

Consolidation scope	At September 30, 2006		2006	At December 31, 2005		2005	At Septe	ember 30,	, 2005
Values: Euro/000	Perc. Poss.	Period Consol.	Share capital	Perc. Poss.	Period Consol.	Share capital	Perc. Poss.	Period Consol.	Share capital
Dada SpA (FI)	Parent Company	Jan - Sep 2006	2,714	Parent Company	Jan-Dec 2005	2,692	Parent Company	Jan-Sep 2005	2,692
Ad Maiora SpA (RM)	-	-	-	-	-	-	60.00%	Jan-Sep 2005	780
PlanetCom SpA (MI)*	-	-	-	50.00%	Jan-Dec 2005	263	50.00%	Jan-Sep 2005	263
Register SpA (FI)	100.00%	Jan-Sep 2006	1,913	97.04%	Jan-Dec 2005	1,913	97.04%	Jan-Sep 2005	1,913
- Cotei SL (Madrid - ES) ind.	66.75%	Aug - Sep 2006	23	-	-	-	-	-	-
- Nominalia SL (Barcelona - SP) ind.	75.00%	Aug - Sep 2006	3	-	-	-	-	-	-
Softec SpA (Pistoia)	50.00%	Jan-Sep 2006	300	50.00%	Jan-Dec 2005	300	50.00%	Jan-Sep 2005	300
- WebNet S.r.l. (FI) ind	100.00%	Jan-Sep 2006	21	100.00%	Jan-Dec 2005	21	100.00%	Jan-Sep 2005	21
- Altair S.r.l. (PT) ind	100.00%	Jan-Sep 2006	10	100.00%	Jan-Dec 2005	10	100.00%	Jan-Sep 2005	10
- Business Engineering Srl (PT) ind.	100.00%	Jan-Sep 2006	21	100.00%	Jan-Dec 2005	21	100.00%	Jan-Sep 2005	21
DadaMobile S.p.A. (FI)	100.00%	Jan-Dec 2006	9,933	100.00%	Jan-Dec 2005	9,933	100.00%	Jan-Sep 2005	10,433
- Clarence S.r.l. (FI) ind.	100.00%	Jan-Sep 2006	21	100.00%	Jan-Dec 2005	21	100.00%	Jan-Sep 2005	21
- Dada USA Inc (NY - USA) ind.**	100.00%	Jan-Sep 2006	-	100.00%	Feb-Dec 2005	-	100.00%	Feb-Sep 2005	-
- Upoc Inc (NY - USA) ind.	93.00%	Sep- Sep 2006	17	-	-	-	-	-	-
- Dada Brasil Serviços de Tecnologia Ltda (SP - BR) ind.***	100.00%	June - Sep 2006	169	-	-	-	-	-	-

<sup>\*</sup> Company sold on July 4, 2006, only the income statement consolidated for the first 6 months of the year.



 $<sup>^{\</sup>star\star}$  DadaMobile Inc changed its name to Dada USA Inc.

<sup>\*\*\*</sup> Non-operating company

# INFORMATION ON OPERATIONS

Dear Shareholders,

In the third quarter of 2006, the DADA Group recorded consolidated revenues of Euro 31.4 million, an increase of 90.6% compared to the third quarter of 2005 (Euro 16.4 million) and 20% compared to the second quarter of 2006 (Euro 26.1 million).

In the first nine months of 2006, the Group recorded total sales of approximately Euro 80.1 million, a growth of 72.6% compared to the same period in 2005 (Euro 46.4 million).

The trend of the consolidated revenues in the last 5 quarters is shown in the table below:

#### **CONSOLIDATED SALES BY QUARTER**

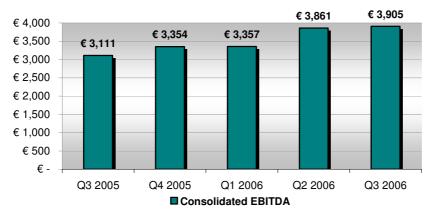


The **Ebitda** in the quarter was Euro 3.9 million compared to Euro 3.1 million in the third quarter of the previous year (increase of 25%), and in line with the margin in the previous quarter.

The trend of the consolidated Ebitda in the last 5 quarters is shown in the graph below:



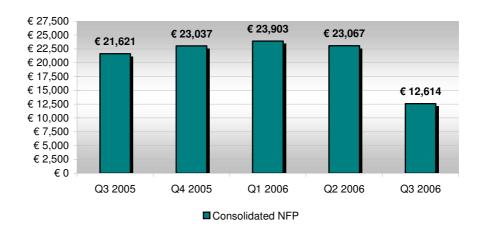
#### TREND CONSOLIDATED EBITDA



The short-term Consolidated Net Cash Position at September 30, 2006 was Euro 12.6 million. The cash position was impacted by the investment activities as described in detail at page 17.

The graph below shows the changes in the net financial position:

#### **CHANGES IN SHORT TERM NFP**



# Results

An analysis of the principal economic results of the Dada Group in the third quarter of 2006 is provided below, together with a comparison with the previous year:

(Amounts in Euro/thousand)	Sept 3	30, 06	Sept 30, 05		Char	nge
	3 mc	3 months		3 months		
	Amount	% of total	Amount	%	Absolute	Percent.
		%				
Net Revenues	31,355	100%	16,445	100%	14,910	91%



Changes in inventory and internal work	687	2%	502	3%	185	37%
Service costs and other operating costs	-24,379	-78%	-11,026	-67%	-13,353	121%
Personnel costs	-3,758	-12%	-2,811	-17%	-947	34%
Ebitda	3,905	12%	3,110	19%	795	26%
Amortisation & depreciation	-1,054	-3%	-831	-5%	-223	27%
Non-recurring income (charges)	-226	-1%	294	2%	-520	-177%
Revaluations/(Write-downs)	-65	0%	-230	-1%	165	-72%
Ebit	2,560	8%	2,343	14%	217	9%

The DADA Group ended the third quarter of 2006 with sales of Euro 31.4 million compared to Euro 16.4 million in the same period of the previous year and Euro 26.1 million in the previous quarter.

The breakdown of sales by sector reports the continued growth in the contribution of the Consumer Division - accounting for 83% of consolidated revenues in the period. This contribution has increased compared to the same period of the previous year and the second quarter of 2006, which were 66% and 79% respectively. In this sector, the DADA Group is positioned as market leader in entertainment services, based on mobile and web platforms, achieving important growth in both the number of users paying for the services and the number of products launched.

The Business Division accounted for 7% of consolidated sales compared to 23% in the third quarter of 2005 and 15% in the second quarter of 2006. At pro-forma level it is noted that the reduction of sales in the division was impacted by the deconsolidation from the third quarter of the company Planet Com S.p.A., which was sold at the beginning of July.

The Self Provisioning Division accounted for 10% of consolidated sales, in line with the same quarter in the previous year and the previous quarter.

Sales in the first nine months of 2006 of the DADA Group amounted to Euro 80.1 million. The breakdown by sector was as follows: Consumer Division 79%, Business Services 12% and Self Provisioning Services 9%.

The geographic breakdown of sales reports a significant increase in international operations, accounting for 44% of the DADA Group consolidated revenues in the third quarter, compared to 34% in the second quarter and 14% in the third quarter of 2005. In the first nine months of 2006, international sales accounted for 38% of consolidated turnover compared to 5% in the same period of 2005.

The operations in the United States contributed significantly to this growth, a market in which the DADA Group operates through its subsidiary Dadamobile Inc. In the same period in the previous year, this international expansion was in the start-up phase and therefore the contribution to sales was marginal.

For further information on the performance of the divisions, reference should be made to the paragraph on segment information of the Group.



It is recalled that the consolidation scope in the period changed as follows: in 2005 the companies Ad Maiora S.p.A. and Planet Com S.p.A. were included for the full nine months, while in 2006 only Planet Com was included for the first six months. The total effect at pro-forma level of this change was higher sales in 2005 of Euro 2.8 million for the first nine months of the year and Euro 2 million for the third quarter.

In addition, in 2006 the company Nominalia SL was consolidated for two months (acquired at the end of July) and the company UPOC Inc. for one month (acquired at the end of August) with a total contribution to sales in the quarter of Euro 0.9 million.

The consolidated Ebitda in the quarter was Euro 3.9 million (margin of 12.4% on the consolidated turnover), compared to the same period in the previous year, which amounted to Euro 3.1 million (margin of 21%).

The change in the consolidation scope did not have a significant impact on Ebitda.

The growth in the margin is lower than the growth in turnover. In the quarter just ended, the DADA Group undertook important investments in the creation and strengthening of the Consumer Division's subscription user base at both international and national level. This activity intensified in the third quarter of 2006.

The costs incurred in the quarter for the acquisition of the user base was Euro 14.6 million, while in the previous quarter these costs amounted to Euro 11.1 million and Euro 35 million for the full nine months. In 2005, these costs amounted to Euro 4.4 million for the third quarter and Euro 8.2 million for the first nine months.

It is recalled that the business model of these services is characterised by the time deferral between the initial cost necessary for the creation of the customer base and the related economic returns.

Within the individual cost accounts, personnel costs increased in absolute terms from Euro 2.8 million in the third quarter of 2005 to Euro 3.8 million in 2006. This was a decrease as a percentage on sales (from 17% to 12%). This increase is entirely related to the increase in the activities of the company and to the growth in the Consumer Division.

In the first nine months of 2006, these costs amounted to Euro 10.4 million, compared to Euro 8 million in 2005.

The change in the consolidation scope as previously described would have resulted in lower personnel costs at pro-forma level of Euro 0.3 million in 2005.

In the third quarter of 2006, the consolidated Ebit was Euro 2.6 million (8% of the consolidated turnover), in line with the second quarter of 2006 and in growth compared to the third quarter of 2005 which amounted to Euro 2.3 million.

Write-downs and non-recurring charges of approximately Euro 0.3 million and amortisation and depreciation of Euro 1.1 million were included in this result. The result has increased compared to the previous year (Euro 0.8 million) and compared to the previous quarter due to the investments made in the development of products and capital expenditures. In the first nine months of 2006, the Ebit was Euro 7.6 million compared to Euro 6.9 million in 2005, after amortisation/depreciation of Euro 2.7 million and Euro 2.3 million respectively, and non-recurring charges of Euro 0.8 million and Euro 0.3 million respectively.

The change in the consolidation scope as previously described result in lower amortisation/depreciation at pro-forma level of Euro 0.1 million in 2005.

The consolidated pre-tax profit for the third quarter of 2006 was Euro 4.8 million, equal to 15% of consolidated revenues - an increase compared to the same period in the previous year, which amounted to Euro 2.4 million.



Positively impacting on this account is the investment income deriving from the interest matured on securities and the liquidity of the Group, and in particular a gain of approximately Euro 2.3 million on the disposal of Planet Com. The financial result was Euro -0.1 million, in line with the previous quarter and with 2005.

The pre-tax profit for the first nine months of 2006 was Euro 9.9 million, compared to Euro 6.9 million in the same period of the previous year.

The Group net profit for the third quarter of 2006 was Euro 4.6 million, equal to 15% of consolidated revenues, compared to Euro 1.9 million in the same period of the previous year.

In the first nine months of 2006, the net profit was Euro 9.2 million compared to Euro 5.4 million in the same period of the previous year. This result was impacted by income taxes of Euro 0.5 million, principally relating to Irap taxes. Deferred tax income was also recorded amounting to Euro 0.7 million - calculated on the temporary timing differences of provisions and write-downs made in previous years, and on part of the fiscal losses carried forward.

The minority interest share has reduced following the acquisition of a further stake in Register.it S.p.A.

The Group has matured fiscal losses carried forward of Euro 69 million, of which Euro 46 million for an unlimited period.



# Financial position and balance sheet

The composition of the net financial position at September 30, 2006 is shown below:

FINANCIAL POSITION Sept 30 06		Doc 31 05	Cha	nge
FINANCIAL FOSITION	зері 30, 00	Dec 31, 03	Absolute	Percent.
Cash	6	8	- 2	-25%
Bank and postal deposits	9,489	11,869	- 2,380	-20%
Securities held for trading	5,823	11,894	- 6,071	-51%
Liquidity (A+B+C)	15,318	23,771	- 8,453	-36%
Current financial receivables				
Bank payables - current portion	- 987	- 491	- 496	101%
Current portion of non-current debt	- 249	- 243	- 6	2%
Other current financial payables	- 1,468		- 1,468	
Current debt (F+G+H)	- 2,704	- 734	- 1,970	268%
Current net financial position (I-E-D)	12,614	23,037	- 10,423	-45%
Bank a such la such as a succession	455	07.4	F00	F30/
	- 455	- 96 <del>4</del>	509	-53%
Other non-current payables				
Non-current debt (K+L)	- 455	- 964	- 1,419	147%
Total net financial position (I+M)	12 150	22 073	- Q Q1 <i>A</i>	-45%
	Cash Bank and postal deposits Securities held for trading Liquidity (A+B+C)  Current financial receivables  Bank payables - current portion Current portion of non-current debt Other current financial payables  Current debt (F+G+H)  Current net financial position (I-E-D)  Bank payables - non-current portion Other non-current payables Non-current debt (K+L)	Cash Bank and postal deposits Securities held for trading 5,823 Liquidity (A+B+C) 15,318  Current financial receivables  Bank payables - current portion - 987 Current portion of non-current debt - 249 Other current financial payables - 1,468 Current debt (F+G+H) - 2,704  Current net financial position (I-E-D) 12,614  Bank payables - non-current portion - 455 Other non-current payables Non-current debt (K+L) - 455	Cash Bank and postal deposits Securities held for trading Liquidity (A+B+C)  Sank payables - current portion Current financial receivables  Bank payables - current debt Current financial payables Current debt (F+G+H)  Current debt (F+G+H)  Current net financial position (I-E-D)  Bank payables - non-current portion  Current net financial position Current debt (F+G+H)  Current net financial position Current net financial position Current debt (F+G+H)  Current net financial position Current	Cash 6 8 - 2 Bank and postal deposits 9,489 11,869 - 2,380 Securities held for trading 5,823 11,894 - 6,071 Liquidity (A+B+C) 15,318 23,771 - 8,453  Current financial receivables  Bank payables - current portion - 987 - 491 - 496 Current portion of non-current debt - 249 - 243 - 6 Other current financial payables - 1,468 - 1,468  Current debt (F+G+H) - 2,704 - 734 - 1,970  Current net financial position (I-E-D) 12,614 23,037 - 10,423  Bank payables - non-current portion - 455 - 964 509 Other non-current payables  Non-current debt (K+L) - 455 - 964 - 1,419

The short-term Consolidated Net Financial Position at September 30, 2006 was a positive amount of Euro 12.6 million, compared to Euro 23 million at December 31, 2005 and Euro 23.1 million at June 30, 2006. During the first nine months of 2006, there was therefore a decrease in this figure in absolute terms of Euro 10.4 million.

This absorption of the net financial position compared to the previous quarters is due to the investments made prevalently in the acquisitions of the companies Nominalia SL and UPOC Networks Inc, and in the completion of the acquisition of Register.it S.p.A. For further information on these acquisitions, reference should be made to page 17 of the present report.

The investment activity also benefited from the receipt of Euro 2.5 million related to the sale of the investment in Planet Com.

The other investment principally related to the purchase of tangible fixed assets for the renewal of the technical structure of approximately Euro 2 million, and the expenses for the development of new products and services (and other intangible assets) of Euro 2.2 million.



The securities are characterised by short-term low risk investments on demand. These securities are measured at market value (fair value), represented by the average quotations obtained from the issuers.

In addition, the change in the consolidation scope, therefore with the exclusion of Planet Com, and the inclusion of Nominalia SL and UPOC Inc. of the DADA Group resulted in a contribution to the NFP of Euro 0.3 million.

The total net financial position (which also includes medium/long term sources and uses) amounted to Euro 12.2 million, net of payables to banks and other lenders repayable beyond one year of Euro 0.5 million. This position was Euro 22.1 million at December 31, 2005.

The composition of the net working capital at September 30, 2006 is shown below:

(Amounts in Euro/thousand)	Sept 30, 06	Dec 31 05	CHANGE	
	3ept 30, 00	Dec 31, 03	Absolute	Percent.
Fixed assets (A) (*)	32,606	19,704	12,902	65%
			_	
Current assets (B)	56,146	34,999	21,147	60%
Current liabilities (C)	-47,556	-34,276	-13,280	39%
Net working capital (D) = (B)-(C)	8,590	723	7,867	1,088%
Employee leaving indemnity provision (E)	-1,699	-1,455	-244	17%
Provision for risks and charges (F)	-905	-836	-69	8%
Net capital employed (A+D+E+F)	38,592	18,136	20,456	113%

<sup>(\*)</sup> The deferred tax assets were reclassified under current assets as they are expected to be utilised in the short-term period.

The net working capital at September 30, 2006 amounts to Euro 8.6 million, an increase compared to December 31, 2005 (Euro 0.7 million) and compared to June 30, 2006 (Euro 5.4 million). This increase is principally due to the expenses incurred by the Group for the launch and support of products in the Consumer Division.

It is underlined that the increase in the main working capital accounts is due to the significant growth of the Group compared to the previous year.

Trade receivables at September 30, 2006 amounted to Euro 34.2 million on consolidated sales for the period of Euro 80.1 million, while at September 30, 2005 trade receivables amounted to Euro 22.3 million on consolidated sales for the period of Euro 46.4 million. At December 31, 2005, these amounts were Euro 23.5 million and Euro 69.9 million respectively.

As previously described, this type of activity results in a financial management characterised by important temporary differences between the average period of payments to suppliers and collection of trade receivables.



In relation to trade receivables it is recalled that over 80% of the total value is due from telephone operators, directly or through affiliates, and from which a large part of the sales are generated for fee-based services of the Consumer division, that as previously reported have increased significantly in recent months.

It is expected that this net working capital imbalance will reduce and stabilise in the final part of the year.

This situation results in a positive operating cash flow in the first nine months of the year of approximately Euro 1 million.

### Other Information

The principal extraordinary operations of the DADA Group in the third quarter of 2006 are reported below:

On July 4, 2006, DADA S.p.A., in further implementing the optimisation of the Group structure, completed the sale of the entire investment held in Planet Com S.p.A., equal to 50% of the share capital.

The sale of the entire holding in Planet Com S.p.A., specialised in judicial court auctions, to Asteimmobili.it S.p.A. was for a cash payment of Euro 2.5 million, of which Euro 2 million paid on July 4, 2006 and the remainder paid on September 30, 2006.

The investment in Planet Com was recorded in the financial statements of Dada at December 31, 2005 at a book value of Euro 254 thousand; the sale therefore generated a gain of Euro 246 thousand.

On July 21, 2006, Dada S.p.A. completed the agreement for the purchase of the remaining 3% of Register.it S.p.A. from four professional individuals with long-term experience within the Group and whose relationship will remain unchanged.

Following this agreement, DADA will hold 100% of Register.it S.p.A. (www.register.it), the first Italian operator accredited by ICANN - the international body that awards the Internet technical management on a worldwide basis. Register.it S.p.A. currently boasts over 250,000 active domain names, 250,000 premium managed emails and over 120,000 web sites hosted on its evolved hosting solutions.

The acquisition of 3% of the share capital of Register.it S.p.A. is for a cash price of Euro 600 thousand on the transfer of the shares.

On August 4, 2006, Register.it S.p.A., a subsidiary of Dada S.p.A. and one of the leading players in the European market of Internet domains, professional emails and hosting, formalised an agreement for the acquisition of the Spanish company Nominalia S.L. Nominalia has been active since 1997 in the Spanish professional Internet services segment and is the leading operator managing more than 155 thousand domains and with an addition of about 3 thousand new domains per month.

The Company is based in Barcelona, currently employs 35 professionals among which some of the Spanish pioneers of the sector, and - like Register.it - is ICANN accredited (Internet Corporation for Assigned Names and Numbers). Direct agreements with the main Registries all over the world allow Nominalia to offer registration and management of domains and Internet professional services in more than 100 different countries.

The acquisition by Register.it of 100% of the share capital of Nominalia for a total consideration of Euro 5.2 million will be paid in three tranches as follows:



at the first closing of August 4, 2006 Register.it acquired 66% of Cotei S.L. - the holding company which owns as its sole asset 75% of the share capital of Nominalia for a total payment of Euro 2.6 million paid half in cash at closing and the rest to be paid in 3 equal quarterly instalments.

A pledge on behalf of Register.it regarding all the shares of Nominalia and Cotei not yet acquired immediately granted Register.it full powers of governance and voting rights on 100% of the share capital of the two Spanish companies. On the second closing, planned for February 2007, Register.it will complete the acquisition of the remaining 33% of Cotei - thus increasing its stake to 100% of Cotei and therefore 75% of Nominalia - for a payment of Euro 1.3 million of which Euro 650 thousand to be paid at the date of the second closing and the balance to be paid in 2 equal quarterly instalments.

With the third and final closing, planned for January 2008, Register.it will complete the acquisition of the remaining shares of Nominalia equal to 25% of the capital, with a payment of Euro 1.3 million, of which Euro 650 thousand to be paid at the closing and the remainder to be paid in 2 equal quarterly instalments.

In the first 5 months of 2006 Nominalia recorded revenues of Euro 2.5 million and an Ebitda of Euro 649 thousand (equal to an Ebitda margin of 26%), while the revenues for the full year of 2005 were Euro 3.8 million with an Ebitda of Euro 830 thousand. At May 30, 2006, the net financial position of the company was positive for over Euro 1 million.

<u>On August 5, 2006, DadaMobile Inc.</u>, a subsidiary of Dada S.p.A. with head offices at New York and a leading player in the US community and entertainment services via web and mobile, formalised the agreement for the acquisition of the company Upoc Networks Inc., an experienced operator in the US market for Internet and mobile added value services.

Founded in 1999 with head offices in New York, Upoc operates in the provision of consumer entertainment and community services, accessible via SMS, WAP, voice, MMS, BREW and Java. The company distributes both through its own brand upoc.com and through some of the principal WAP portals of American carriers. Upoc also offers online marketing solutions for leading American media groups.

Upoc today has approximately 3 million registered users, sends an average of 2 million SMS per day and adds almost 50 thousand new subscribers monthly - the majority of which are from WAP services. The company currently has 34 professionals with proven experience in the technology sector.

The acquisition of Upoc will be made through Dada Mobile Inc. for a cash payment totalling USD 7 million (equal to approximately Euro 5.5 million) from Group funds and will be paid in one single tranche on the transfer of the shares representing the equivalent of 93% of the ordinary share capital, which will reach 100% following a series of operations to be executed following the purchase contract signed on August 21, 2006.

On August 22, 2006, Dada Mobile Inc. completed the acquisition of Upoc Networks Inc. following the compliance of the suspension clauses of the operation.

In 2005, Upoc recorded revenues of USD 3.6 million, an increase of 71% compared to USD 2.1 million in the previous year and recorded a gross profit of USD 2.9 million.



The number of personnel in the Dada Group at September 30, 2006 was 345, of which 7 Executives, while at September 30, 2005 the number of personnel was 225 and at June 30, 2006 the number was 290 (of which 4 executives). These changes were impacted by the change in the consolidation scope. The entry into the consolidation scope of Nominalia SA and of UPOC Inc. resulted in an increase of 67 employees, while the consolidation of Planet Com S.p.A. resulted in a decrease of 32 employees.

### SEGMENT INFORMATION OF THE GROUP AS PER IAS 14

The DADA Group's primary disclosure of information is by Business Units.

The Business Units of the DADA Group are comprised of the Consumer Division, the Business Division and the Self-Provisioning Division.

Two of these Divisions - the Consumer Service and the Business Service - are managed by the Parent Company, while Register.it and Nominalia SL operate in the Self-Provisioning Segment.

The Consumer Division also includes Dadamobile S.p.A. and Clarence s.r.l, Dada USA Inc and Upoc Inc, while Softec S.p.A. and Planetcom S.p.A. are part of the Business Division. The company Planet Com S.p.A. was consolidated at income statement level for the first six months of 2006, as the company was sold at the beginning of July.

The following divisional income statements and balance sheets take into account the costs and revenues relative to each segment.

The share of general expenses and amortisation and depreciation is not allocated to the individual divisions, but only allocated at consolidated level ("corporate depreciation and amortisation" and "general expenses not allocated" accounts). In addition, write-downs, extraordinary items and income taxes are not included in the divisional results.

The segment costs and revenues are considered before infra-divisional balances, which are eliminated in the consolidation process (column "adjustments" of the tables).

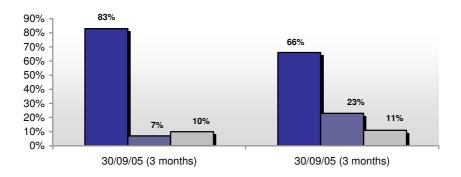
The secondary segment was determined as two geographic areas.



# Breakdown of consolidated sales in the three divisions

	30/09/2006 (3 mth.)		mth.) 30/09/2005 (3	
Description	Amount	% of total	Amount	% of total
Consumer Services	26,140	83%	11,212	66%
Business Services	2,370	<b>7</b> %	3,809	23%
Self-Provisioning Services	3,049	10%	1,825	11%
Inter-divisional revenues	-204		-401	
Consolidated Revenues	31,355	100%	16,445	100%

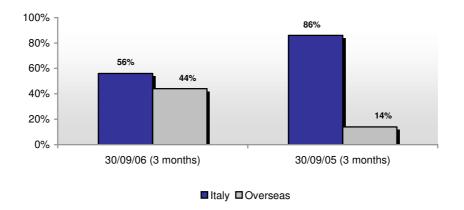
The percentages are calculated based on the sales figures of the three divisions, gross of intra-divisional revenues



■ Consumer Services ■ Business Services ■ Self Prov. Services

# Division of consolidated sales by geographic area

	30/09/200	6 (3 mth.)	30/09/200	05 (3 mth.)
Description	Amount	% of total	Amount	% of total
Revenues Italy	17,666	56%	14,172	86%
Revenues Overseas	13,689	44%	2,272	14%
Consolidated Revenues	31,355	100%	16,444	100%

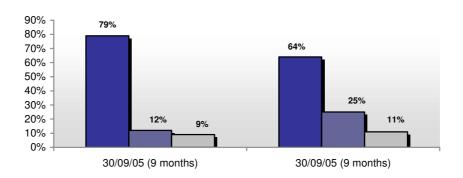




# Breakdown of Consolidated Revenues for the first 9 months in the three divisions

	30/09/2006	30/09/2006 (9 mth.)		30/09/2005 (9 mth.)		
Description	Amount	% of total	Amount	% of total		
Consumer Services	63,716	79%	30,632	64%		
Business Services	9,752	12%	12,068	25%		
Self-Provisioning Services	7,378	<b>9</b> %	5,210	11%		
Inter-divisional revenues	-722		-1,531			
Consolidated Revenues	80,124	100%	46.379	100%		

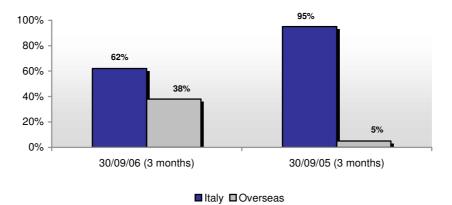
The percentages are calculated based on the sales figures of the three divisions, gross of intra-divisional revenues



■ Servizi Consumer ■ Business Services ■ Self Prov. Services

# Division of consolidated sales by geographic area

	30/09/2006 (9 mth.)		30/09/2005 (9 mth.)		
Description	Amount	% of total	Amount	% of total	
Revenues Italy	49,974	62%	43,912	95%	
Revenues Overseas	30,150	38%	2,467	5%	
Consolidated Revenues	80,124	100%	46,379	100%	





# Segment Income Statement for the third quarter of 2006

	30/09/20	06 (3 Months	)		
Segment information	Consumer Services	Business Services	Self-Prov. Services	Adjust.	Consolidated
Revenues- third parties Italy	12,427	2,197	3,042	-	17,666
Revenues - third parties Foreign	13,689	-	-	-	13,689
Revenues- inter-sector	24	173	7	-204	-
Net sales	26,140	2,370	3,049	-204	31,355
Increases in internal work	597	-	90	-	687
Services	-21,188	-1,545	-1,469	204	-23,999
Personnel costs	-2,238	-482	-841	-	-3,561
Segment Ebitda	3,311	343	829	-	4,482
Amortisation & depreciation	-656	-95	-200		-950
Segment Ebit	2,655	248	629	-	3,532
		Corporate dep amortisation General exper			-104
		allocated			-868
		Ebit			2,560
	Financing activities				
		Profit before	taxes		4,778

Income taxes

Group and minority

Minority interest share

interest result

Group net profit

-74

-76

4,704

4,628

#### **CONSUMER SERVICES**

The revenue sources of the *Consumer Division* are shown below:

- Revenues from VAS (Value Added Services): this relates to fee-based services to the final user through consumption or subscription;
- On-line advertising revenues on its portals, interactive marketing and connectivity.

#### **Operational Performance**

In the second quarter of 2006, Dada confirmed its focus on Consumer services through continuing and implementing important new Web and Mobile projects on the domestic and international markets.

#### Internationalisation

In the third quarter of 2006, the turnover from international operations amounted to 47% of revenues in the Consumer Division, an increase from 39% compared to Q1 2006.

The United States, where the Company operates through its subsidiary Dadamobile Inc., continues to be the most important market for Dada at international level.

The DADA.net service, launched in the USA in Q2 2005, recorded sales of Euro 8 million in Q2 2006, 38% of the total revenues in the Consumer Division, an increase of 35% compared to Q1 2006.

The second quarter, as per plan, saw the start-up of the DADA.net business in Spain, Belgium and Austria.

Dada therefore currently offers its value added Services/Products in Italy, the USA, Germany, the UK, France, China, Portugal, Australia, Spain, Belgium and Austria.

#### Italv

In 2006, Dada confirms its leadership in the Web and Mobile Community & Entertainment services in the domestic market, with over:

- 1.1 million clients in its VAS mobile services
- 2.2 million registered users on its Community
- 14.1 million unique browsers per month on its web sites superEva, Clarence and Dadamobile.

Its presence on the 'decks' of the principal mobile phone operators such as Vodafone Live!, Tim, Pianeta Tre and Imode is an important source of revenues, especially for subscription to the DADA.net service.

Dada believes in the potential of this channel, as it forms a part of the mobile internet services now available, and will have an ever-increasing influence on the success of the services offered by Dada, resulting in an increased customer base and in opportunities for use at any time of day.

#### Dada.net and Rebranding

The second quarter saw the definitive launch of the single Dada.net (<a href="http://it.dada.net/">http://it.dada.net/</a>) product which through its Mobile Dada, Love Dada and Life Dada sections, offers its subscribers an integrated Mobile Entertainment, Dating, Blog and Community environment based on AJAX technology, which, thanks to the complete and transparent integration of the mobile and internet platforms, increases its value and simplifies and maximises its chance of success.



Through Dada.net for instance, you can create a Blog mobile (Mobcast) by simply sending a photo via MMS. The blog is immediately accessible through Web and Mobile and can be sent to your "Social Network" members via an SMS link. It can also be indexed and searched through Tags and votes can be made via web or mobile.

Making new friends, exchanging messages and chatting via Web, SMS and WAP are fully integrated. Finally, you can listen to previews and download thousands of ringtones, realtones, full songs as well as images, backgrounds, Java games and subscribe to information services via SMS and MMS.

Dada.net is based on platforms wholly designed by Dada, through its 10-year experience of the infrastructure and internet and IP-base applications field - one of the Company's principal strengths.

The new Branding strategy was implemented simultaneous to the launch of the single product.

The branding strategy of Dada was completely reviewed with emphasis on simplicity, convergence and internationalisation.

"Dada.net" is the brand which unifies, characterises and personifies the entire consumer offer, from a single domain access to the community & entertainment universe: love.dada.net, mobi.dada.net, life.dada.net.

Also the new Dada logo - now more lively, attractive, lucid and emotional - marks an important step in the evolution of the company.

#### **Net Marketing**

In the Net Marketing sector, DADA is promoting itself as a partner capable of directing Internet traffic towards business activity sites or portals that can thus increase earnings from their own models. Through its sales force and its retailer network, present throughout Italy, DADA plans its campaigns with various offers:

CPM - with advertising being the driver of the campaign, that is the number of times the advertising message is visited

CPC - where the number of clicks which DADA is able to bring to the client's site through its own platform is the driver.

CPA - where DADA has a full Net Marketing structure operating with a success fee based on defined criteria such as: registered users, purchases made, forms issued, etc.

Companies investing on the Net receive an immediate and measurable return from their investment and will make up the largest part of the on-line advertising market, with the remainder from brand awareness. DADA is one of the leading sector players, having created the so-called DADAclick platform, capable of transforming different kinds of on-line traffic into revenue for the client. During the course of this year, DADAclick, set up in December 2005, will focus not only on national campaigns but also on the international market - and the USA in particular.

#### RCS and Dada collaboration

In 2006, the "RCS mobile" service, a mobile phone information service and personalised entertainment package ("powered by" Dada), completed a successful initiative which not only won over a very young target, but also an adult user base.

The service consists of the provision of editorial and entertainment content of the RCS Group newspapers and magazines, such as Gazzetta, Corriere, Astra, Novella and Max, in addition to the full provision of mobile entertainment from Dadamobile. Through RCS Mobile, customers can activate information services and receive real-time information on sports, news and lifestyle, download wallpapers and theme ringtones, such as football anthems for top football teams or wallpapers for the most popular footballers or Max Top Models; all this within an all inclusive package.



#### **Consumer Services results**

Consumer Division ( 3 months)								
In Euro thousands	3rd (	Qtr. 2006	3rd Qtr. 2005		Change			
III Euro tilousurius	Amount	% of total	Amount	% of total	Absolute	%		
Revenues- third parties Italy Revenues - third parties Foreign Revenues- inter-sector	12,427 13,689 24		,		11,417			
Net sales	26,140		11,211		14,929	133%		
Increases in internal work Services	597 -21,188	2% -81%						
Personnel costs	-2,238		·					
Segment Ebitda	3,311	13%	2,524	23%	787	31%		
Amortisation & depreciation	-656	-3%	-438	-4%	-218	50%		
Segment Ebit	2,655	10%	2,086	19%	569	27%		

The Division ended the third quarter of 2006 with total sales of Euro 26.1 million, compared to Euro 20.6 million in the previous quarter (+27%) and Euro 11.2 million in the third quarter of 2005 (+133%).

It is underlined that in the quarter just ended and in the previous quarters the international activity saw significant increases in turnover, consisting of 52% of the total revenues of the division and approximately 44% of the consolidated net revenues of the Group.

In the third quarter of 2005, the contribution of the division's international business was 20% of consolidated sales, compared to 47% in the third quarter of 2006.

The Ebitda in the quarter was Euro 3.3 million (13% of sales), compared to Euro 2.5 million in the same period of the previous year. As previously mentioned, the percentage margin should be considered in view of the launch of the international operations, whose full benefits will be seen in the coming quarters.

The Ebit in the segment was Euro 2.7 million (10% of division sales) after amortisation and depreciation of Euro 0.7 million. In the third quarter of 2005, the Ebit was Euro 2.1 million after amortisation and depreciation of Euro 0.4 million. The contribution of the Consumer Division to the total consolidated results continues to increase, with the turnover in the second quarter representing 82% of the consolidated net revenues of the Group while amounting to 74% of the Group Ebitda and 73% of the Group Ebit.



#### **BUSINESS SERVICES**

The revenue sources of the **Business Division** are shown below:

- Revenues from development of Web projects;
- o Revenues from design and realisation of infrastructures.

In relation to the technological solutions developed by DADA for business clients, the marked increase in the demand of VAS mobile solutions is noted, or rather platforms that permit companies to offer their base users content, services and applications available through mobile.

In particular, the first quarter of the year saw the completion of an important project for H3G Italia, as evidence of multidisciplinary requested. DADA has manufactured 25 multimedia jukeboxes that will be placed at TRE sales points in Italy. The jukeboxes allow you to record music, video and films on to TRE mobiles, with an innovative system of interconnection and updates, created entirely by DADA. This venture combines mobile solutions, web design and system integration competences, as well as a strong creative flair, giving the consumer easy access to the world of TRE.

#### **Business Services results**

Business Division (3 months)							
In Euro thousands	3rd (	3rd Qtr. 2006		tr. 2005	Change		
iii Euro tiiousailus	Amount	% of total	Amount	% of total	Absolute	%	
Revenues- third parties Italy	2,197	93%	3,486	92%	-1,289	-37%	
Revenues- inter-sector	173	7%	323	8%	-150	-46%	
Net sales	2,370		3,809		-1,439	-38%	
Increases in internal work	0	0%	54	1%	-54	-100%	
Services	-1,545	-65%	-2,598	-68%	1,053	-41%	
Personnel costs	-482	-20%	-1,012	-27%	530	-52%	
Segment Ebitda	343	14%	253	7%	90	36%	
Amortisation & depreciation	-95	-4%	-166	-4%	71	-43%	
		.,,		.,,		.370	
Segment Ebit	248	10%	87	2%	161	185%	

The Business Division ended the third quarter of 2006 with a turnover of Euro 2.4 million, a decrease compared to the third quarter of 2005, which amounted to Euro 3.8 million. It is recalled that the consolidation scope has changed compared to the same period in the previous year following the disposal of the investments in Maiora S.p.A. (sold in October 2005) and Planet Com S.p.A. (sold in July 2006 and therefore consolidated for the first six months of the year). These companies accounted for sales of Euro 2 million in the third quarter of 2005.



The Ebitda of Euro 0.3 million was a small improvement compared to the previous year which amounted to Euro 0.25 million.

The segment Ebit amounted to Euro 0.2 million, after amortisation and depreciation of approx. Euro 0.1 million.

#### SELF PROVISIONING SERVICES

The sources of revenue for the <u>Self Provisioning Division</u> result from domain registration, fee-based e-mail and hosting services - or to be more precise, services with automatic supply and provision methods directed mainly at SME's.

In the third quarter of 2006, with a strong seasonal impact, Register.it concluded over 62,000 domain contracts between new activations and renewals, acquiring over 6,000 new clients. Also in the third quarter, Register.it maintained a leadership position in the registration of .EU domains with over 25% of the Italian market share, with over 4,500 dominos. Due to existing customer retention incentives over 13,000 hosting and email products were acquired or renewed in the quarter (8,500 in Q3 of 2005) confirming the growth in higher added value products.

# Results of the Self Provisioning Services

Self Provisioning Services ( 3 Months)							
In Euro thousands	3rd Qtr. 2006		3 <sup>rd</sup> Qtr. 2005		Change		
iii Euro tiiousarius	Amount	% of total	Amount	% of total	Absolute	%	
Revenues- third parties Italy	3,042	100%	1,748	96%	1,294	74%	
Revenues- inter-sector	7	-	77	4%	-70	-91%	
Net sales	3,049		1,825		1,224	67%	
Increases in internal work Services	90 -1,469			5% -41%		- 98%	
Personnel costs	-841	-28%	-454	-25%	-387	85%	
Segment Ebitda	829	27%	721	40%	108	15%	
Amortisation & depreciation	-200	-7%	-141	-8%	-59	42%	
Segment Ebit	629	21%	580	32%	49	8%	

The sales in the Self Provisioning Division in the third quarter of 2006 amounted to Euro 3 million, an increase of 67% compared to the previous year, which amounted to Euro 1.8 million. The .EU domain pre-launch registration phase and the increase in the consolidation scope following the acquisition of the company Nominalia SL contributed to this increase. This company was acquired at the end of



July and was therefore consolidated for two months in the quarter with a contribution to sales of approximately Euro 0.8 million.

There was an increase in service costs which had an impact on the margin in the period.

This increase in costs was related to the launch of the .EU domains whose benefits will already be in evidence from the next quarter. This reduction in the margin is to be considered temporary and limited to the period.

The Ebit in the segment was Euro 0.6 million (21% of division sales) after depreciation and amortisation of Euro 219 thousand. In the third quarter of the previous year the Ebit was Euro 0.6 million.

The Self Provisioning Division also recorded deferred revenues of approx. Euro 8 million at September 30, 2006.

# SUBSEQUENT EVENTS AFTER THE QUARTER

On October 12, DadaMobile Inc., a subsidiary of Dada S.p.A. with head office at New York, completed the acquisition of 100% of the company Tipic Inc.

Tipic, headquartered in New York City, is a leading international player in the Blog Community segment through its brand Splinder (<a href="www.splinder.com">www.splinder.com</a>), undisputed blog leader in Italy and one of the richest resources for user generated content in the Italian market, and Motive (<a href="www.motime.com">www.motime.com</a>), the leading service in the same sector in the American market. Today, Tipic manages approximately 220 thousand active Blogs and has 320 thousand registered users, with an addition of almost 12 thousand new users per month. It also has over 5.2 million monthly unique visitors and registers 35 million page views per month.

The total acquisition of the share capital of Tipic Inc. by DADA US Inc. is for a total cash payment of Euro 4.5 million, 35% payable initially and the balance within 12 months. In 2005, Tipic recorded sales of approximately Euro 90 thousand and a break-even result.

The figures after the end of the quarter confirm the growth in revenue in the first 9 months of the year. International operations continue to grow and their contribution is expected to increase in the coming quarters.

Florence, November 9, 2006 For the Board of Directors

The Chairman, Paolo Barberis

1



# CONSOLIDATED BALANCE SHEET OF THE DADA GROUP AS AT SEPTEMBER 30, 2006 PREPARED IN ACCORDANCE WITH IAS/IFRS

ASSETS	30/09/06	31/12/05
	(9 months)	(12 months)
Non-current assets		
Goodwill	18,966	9,261
Intangible assets	5,666	4,304
Other tangible assets	4,327	3,229
Equity investments in non-consolidated subsidiaries, associated and other companies	-	15
Financial assets	358	248
Deferred tax assets	5,888	4,829
Total non-current assets	35,205	21,886
Current assets		
Inventories	177	372
Trade receivables	34,171	23,499
Tax and other receivables	19,199	8,946
Financial assets held for trading	5,823	11,894
Cash and cash equivalents	9,495	11,877
cash and cash equivalents	,, 1, 3	11,077
Total current assets	68,865	56,588
Non-current assets of discontinued operations	-	-
TOTAL ASSETS	104,070	78,474



# CONSOLIDATED BALANCE SHEET OF THE DADA GROUP AS AT SEPTEMBER 30, 2006 PREPARED IN ACCORDANCE WITH IAS/IFRS

SHAREHOLDERS' EQUITY AND LIABILITIES	30/09/06	31/12/05
	(9 months)	(12 months)
CHAREIOLDERS' FOLLITY AND LIABILITIES		
SHAREHOLDERS' EQUITY AND LIABILITIES  Capital and reserves		
Share capital	2,715	2,692
Share capital Share premium reserve	29,493	28,085
Legal reserve	538	406
Other reserves	-707	-6,065
Retained earnings/accumulated losses	9,844	7,349
Result for the period	9,198	7,222
Total Group shareholders' equity	51,081	39,689
- 1 ,	,	., .
Minority interest share	-330	520
Total Shareholders' Equity	50,751	40,209
Medium/long term liabilities		
Bank loans (beyond one year)	455	934
Provisions for risks and charges	905	836
Employee leaving indemnity	1,699	1,455
Other payables beyond one year	,	30
Total medium/long liabilities	3,059	3,255
Current liabilities		
Trade payables	32,459	22,371
Other payables	13,354	9,965
Tax payables	1,743	1,940
Bank overdrafts and loans (within one year)	2,704	734
Total current liabilities	50,260	35,010
Non-current liabilities of discontinued operations	-	-
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	104,070	78,474



# CONSOLIDATED INCOME STATEMENT OF THE DADA GROUP AT SEPTEMBER 30, 2006 PREPARED IN ACCORDANCE WITH IAS/IFRS

	30/09/06	30/09/0
	(9 months)	(9 month
Net Revenues	80,124	46,37
Cost of raw materials and consumables	-38	-0
Changes in inventory and internal work	2,186	1,2
Service costs and other operating costs	-60,867	-29,8
Personnel costs	-10,445	-8,0
Other operating charges	-167	-1
Provisions & write-downs	-499	-2
Amortisation & depreciation	-2,673	-2,2
Ebit	7,621	6,9
Investment income	2,653	2
Financial charges	-406	-2
Profit before taxes	9,868	6,9
Income taxes	-544	-1,3
Net profit from normal operations	9,324	5,5
Minority interest profit	-126	-1
Group net profit	9,198	5,4
Basic earnings per share	0.581	0.3
Diluted earnings per share	0.565	0.3



# WORKING CAPITAL AND NET FINANCIAL POSITION OF THE DADA GROUP AT SEPTEMBER 30, 2006

(Amounts in Euro/thousand)	Sept 30, 06	Dec 31, 05
Fixed assets (A) (*)	32,606	19,704
Current assets (B) Current liabilities (C)	56,146 -47,556	34,999 -34,276
Net working capital (D) = (B)-(C)	8,590	723
Employee leaving indemnity provision (E) Provision for risks and charges (F)	-1,699 -905	-1,455 -836
Net capital employed (A+D+E+F)	38,592	18,136
Medium-long term payables	-455	-964
Shareholders' equity (G)	-50,751	-40,209
Short-term bank debt Short-term financial receivables and securities	-2,704 5,823	-734 11,894
Cash and cash equivalents	9,495	11,877
Short-term net financial position	12,614	23,037



#### CONSOLIDATED INCOME STATEMENT FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006

(Amounts in Euro/thousand)	Sept 30	Sept 30, 06		0, 05
	9 mor	nths	9 mor	nths
	Amount	% of total	Amount	% of total
Net Revenues	80,124	100%	46,379	100%
Changes in inventory and internal work	2,186 -60,742		,	3% -65%
Service costs and other operating costs Personnel costs	-10,445		·	
Ebitda	11,123	14%	9,368	20%
Amortisation & depreciation Non-recurring income (charges) Revaluations/(Write-downs)	-2,673 -330 -499	0%	76	-5% 0% -1%
Ebit	7,621	10%	6,934	15%
Investment income Financial income and charges	2653 -406			1% -1%
Profit before taxes	9,868	12%	6,928	15%
Income taxes	-544	-1%	-1395	-3%
Net profit	9,324	12%	5,533	12%
Minority interest profit	-126	0%	-128	0%
Group net profit	9,198	11%	5,405	12%

<sup>\*</sup> after write-downs and extraordinary items of Euro 0.8 million



# RECLASSIFIED CONSOLIDATED INCOME STATEMENT FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2006

(Amounts in Euro/thousand)	Sept 30	), 06	Sept 30, 05		
	3 mon		3 mor		
	Amount	% of total	Amount	% of total	
Net Revenues	31,355	100%	16,445	100%	
Changes in inventory and internal work	687	2%	502	3%	
Service costs and other operating costs	-24,379	-78%	-11,026	-67%	
Personnel costs	-3,758	-12%	-2,811	-17%	
Ebitda	3,905	12%	3,110	19%	
Amortisation & depreciation	-1,054	-3%		-5%	
Non-recurring income (charges)	-226	-1%	294	2%	
Revaluations/(Write-downs)	-65	0%	-230	-1%	
Ebit	2,560	8%	2,343	14%	
Investment income	2,336	<b>7</b> %	101	1%	
Financial income and charges	-118	0%	-70	0%	
Profit before taxes	4,778	15%	2,374	14%	
Income taxes	-74	0%	-515	-3%	
Net profit	4,704	15%	1,859	11%	
Minority interest profit	-76	0%	81	0%	
Group net profit	4,628	15%	1,940	12%	

<sup>\*</sup> after write-downs and extraordinary items of Euro 0.3 million



# CONSOLIDATED CASH FLOW OF THE DADA GROUP AS AT SEPTEMBER 30, 2006 PREPARED IN ACCORDANCE WITH IAS/IFRS ACCOUNTING STANDARDS

(Amounts in Euro/thousand)	30/09/06	31/12/05
OPERATING ACTIVITIES		
Net profit for the period	9,198	7,222
Adjustments for:		
Income from trading activities	-2,653	-778
Financial charges	406	424
Income taxes	544	677
Depreciation of tangible fixed assets	920	974
Amortisation of other intangible assets	1,753	2,306
Other provisions and write-downs	743	980
Increases/(decreases) in provisions		-435
Cash flow from operating activities before changes in working capital	10,911	11,370
Increase in inventories	195	-271
(Increase)/ decrease in receivables	-22,483	-8,596
Increase in trade payables	13,274	7,738
Cash flow from operating activities	1,897	10,241
Income taxes paid	-538	-415
Interest paid	-406	-499
Net cash flow from operating activities	953	9,327
INVESTING ACTIVITIES		
Interest received	407	410
Purchase of holdings in subsidiary and associated companies	-9,705	-4,155
Sales of holdings in subsidiary and associated companies	2,246	113
Purchase of tangible fixed assets	-2,018	-1,885
Purchase of financial assets	-110	329
Purchase of intangible assets	-929	-613
Product development costs	-2,186	-1,829
Net Cash flow used in investment activities	-12,295	-7,629
FINANCING ACTIVITIES		
Dividends from subsidiaries	-25	-40
Repayment of loans	-509	-1,856
Payments deriving from share capital increases	1,431	797
Sale of treasury shares	-	2,600
Other changes	22	78
Net Cash flow from financing activities	919	1,579
Net increase/(decrease) in cash and cash equivalents	-10,423	3,277
Cash and cash equivalents at beginning of the period	23,037	17,994
Cash and cash equivalents at 30/09/2006	12,614	21,271



#### STATEMENT OF CHANGES IN GROUP SHAREHOLDERS' EQUITY FROM 01/01/04 TO 30/09/2006

Description	Share capital	Share prem.	Legal reserve	Other reserves	Retained earnings	Result for the period	Total
Balance at January 1, 2004	2,664	58,986	406	-9,045	4,257	-24,879	32,389
Allocation of results 2003		-24,971			92	24,879	-
Purchase of treasury shares				-658			-658
Result at 30/06/2004						-2,725	-2,725
Balance at 31/12/2004	2,664	34,015	406	-9,703	4,349	-2,725	29,006
Allocation of results 2004		-6,699			3,975	2,725	-
Share capital increase	28	769					797
Sale of treasury shares				3,370	-770		2,600
Other changes				251	-205		46
Translation difference				18			18
Result at 31/12/2005						7,222	7,222
Balance at 31/12/2005	2,692	28,085	406	-6,064	7,349	7,222	39,689
Allocation of results 2005			133	4,734	2,355	-7,222	-
Share capital increase	22	1,408					1,430
Translation difference				-242			-242
Other changes				866	140		1,006
Consolidation reserve				-1			-1
Result at 30/09/2006						9,198	9,198
Balance at 30/09/2006	2,714	29,493	539	-707	9,844	9,198	51,081